



# Leading the way in cybersecurity and cloud innovation



FAIQAH KAMARUDDIN  
KUALA LUMPUR  
news@nst.com.my

EXCLUSIVE Networks Malaysia Sdn Bhd, a branch of the global cybersecurity and cloud distributor Exclusive Networks, plays a pivotal role in the Malaysian tech landscape.

Originating from France and listed on the French Stock Exchange, Exclusive Networks is renowned for providing a comprehensive range of cybersecurity and cloud solutions to partners and customers across Malaysia.

The company recently received recognition at the Pikom Digital Excellence Awards (PDEA) 2024, winning in the Cybersecurity — Distribution category. The award was accepted by its country manager, Yuri Zaharin Wahab.

*“ We are partners with the world’s trusted brands.”*

**YURI ZAHARIN WAHAB**  
Country Manager of Exclusive Networks Malaysia Sdn Bhd



Exclusive Networks Malaysia bridges the gap between technology vendors and the market, offering tailored solutions that address diverse cybersecurity needs.

## **What does winning the Pikom Digital Excellence Awards mean for you and your company?**

Winning the award is a significant milestone for our company and business. It’s a testament to all my team members who have contributed to our success. It’s an honour for our cybersecurity efforts to be validated by this award.

## **What do you think about the role of Pikom in building and promoting the industry ecosystem?**

Pikom plays a crucial role in building and promoting the tech industry by fostering collaboration, driving innovation, and advocating for the industry’s growth. Its initiatives bring together key stakeholders, businesses, government bodies, and tech professionals, creating a vibrant community that supports the development of cutting-edge technology.

## **How have your solutions helped your customers in their businesses?**

We carry some of the premier cybersecurity products available globally and bring them into the country. We have trained experts who can explain, deploy, and manage these solutions for our clients. We have been instrumental in supporting partners and helping customers fortify their business operations, which is crucial given the increasing number of bad actors in the market and widespread vulnerabilities. We believe we can help mitigate these risks by leveraging our network cybersecurity expertise, our experienced and well-trained team, and cutting-edge technology.