Economic and Digital Job Market Outlook in Malaysia 2021





• 13th Edition

Publication inaugurated in 2008

 Published in collaboration with Jobstreet and with support from MDEC

 Analysis and insights into economic, industry and digital job market

Recent salary landscape and outlook

What's in this Publication

SECTION 1. Economic Review and Outlook

SECTION 2. Digital Economy Review and Outlook

SECTION 3. Digital Employment and Salary Trends

SECTION 4. Regional Benchmarking for Digital Jobs and Salaries







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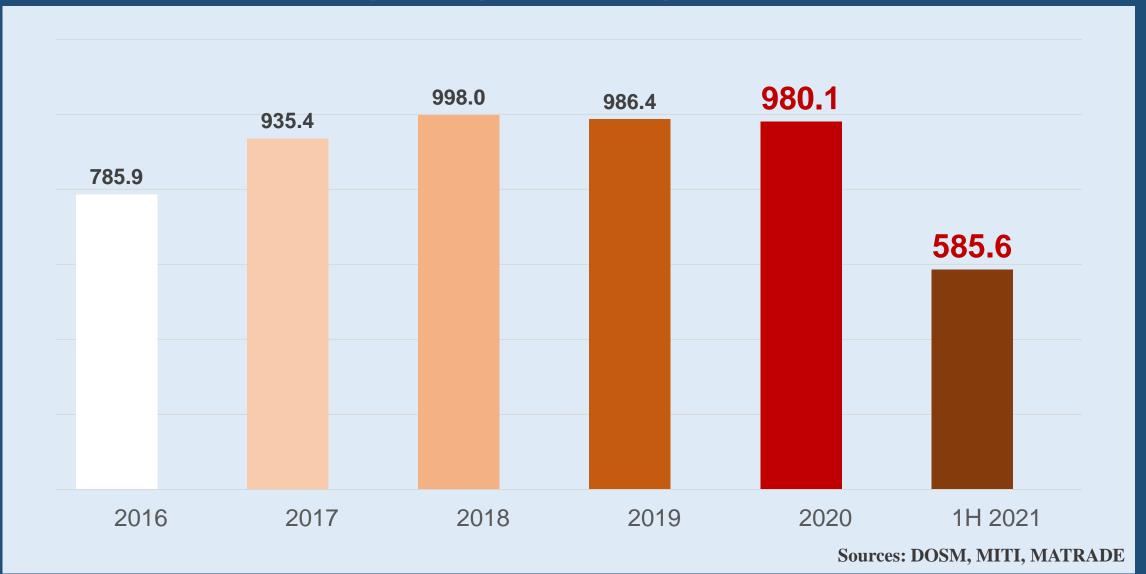
SECTION A

Economic Review & Outlook

Malaysia's GDP Growth Rate (%) 2009 - 2022



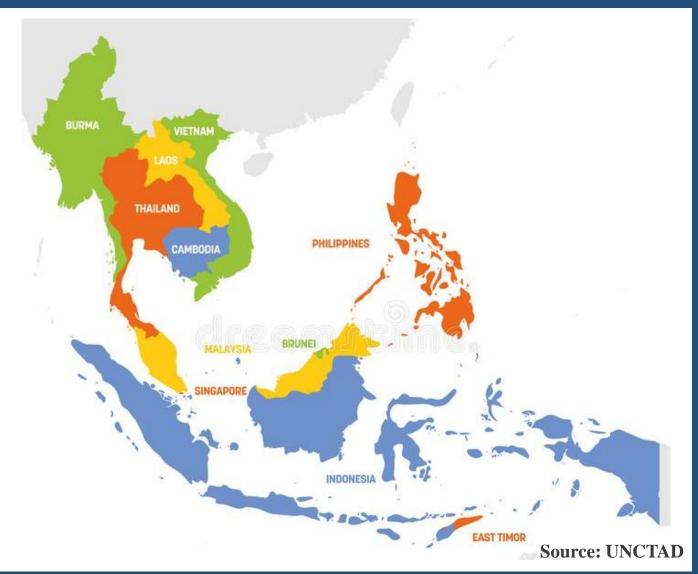
Annual Exports (RM billion) 2016 – 1H 2021



Comparison of FDI 2020

WORLD	•	42%
ASEAN	→	31%

Philippines		29%
Vietnam	•	10%
Indonesia	•	24%
Singapore	•	37%
Thailand	•	50%
MALAYSIA	-	68%



Inflation Rate / Forex / Unemployment Rate

June 2021

2.2%

2 Aug 2021

RM4.2255

Q2 2021

4.8%



Unemployment

-1.2%

2020

RM3.9965

Forex

2 Jan 2021

4.8%

Q1 2021

Malaysia Economy Growth Forecast 2021



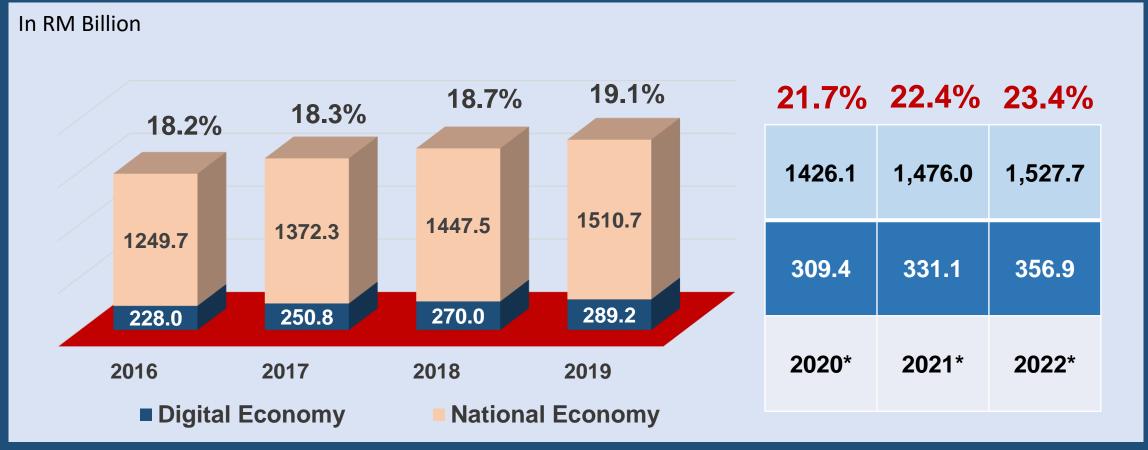
PIKOM's Projections

2022	4.5-5.0%	7.0%	3.5%	RM4.2*	2.25-2.75%*
	ST GDP	Fiscal Deficit	Inflation	\$ Forex	Int. Rates
2021	2.0-2.5%	6.5%	0.5-1.5%	RM4.3	1.75% *mid-2022 onwards

SECTION B

Digital Economy Review & Outlook

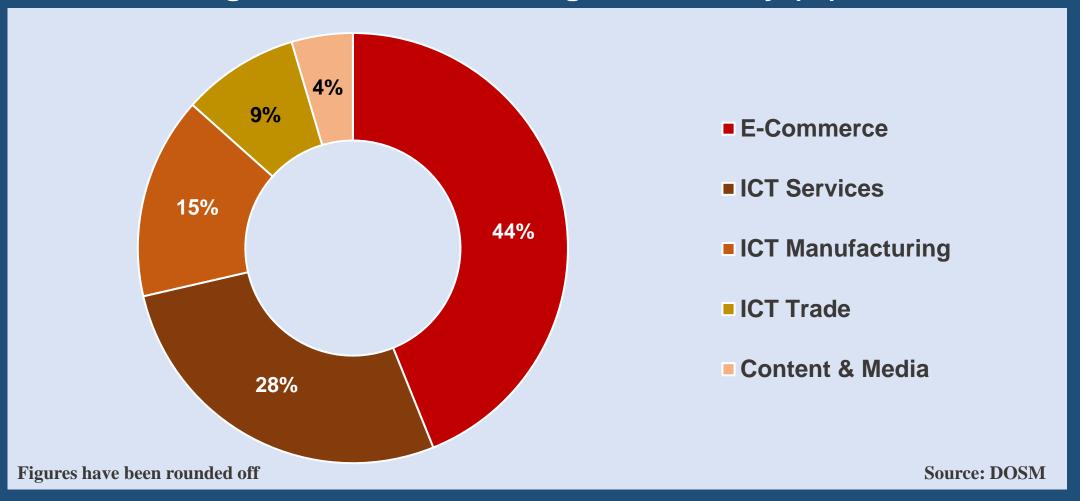
Share of Digital Economy to National Economy (RM billion) 2016 - 2022



*The Digital Economy forecasts for 2020 and 2021 are based on a growth rate of 7.0% each year while the projection for 2022 is based on the 2016 – 2021 AAGR of 7.8%. These are juxtaposed against the National Economy using the announced 2020 contraction of 5.6%, the middle ground of BNM's projection of 3.0 - 4.0% (3.5%) for 2021 and the 2016 – 2021 AAGR of 3.5% for 2022.

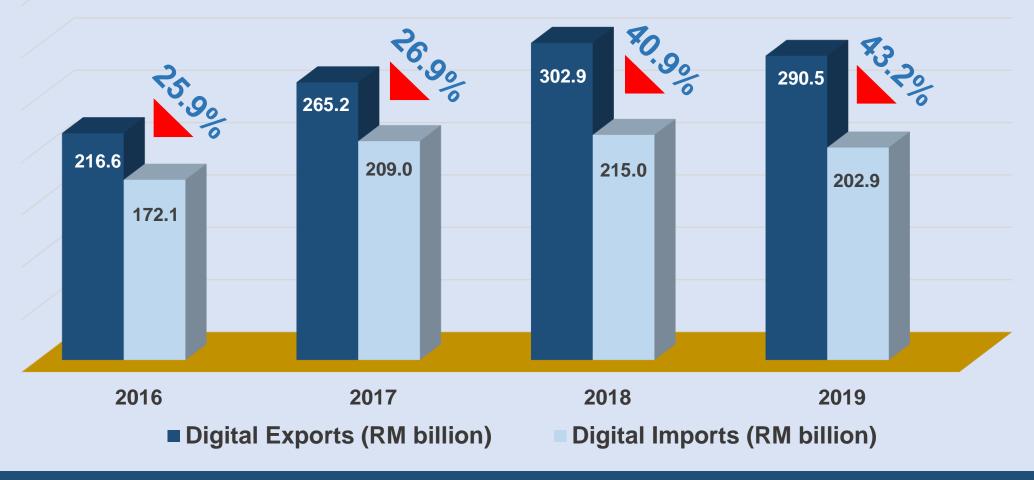
Source: DOSM & PIKOM Estimates

Share of Digital Sub-sectors to Digital Economy (%) 2019 - 2020

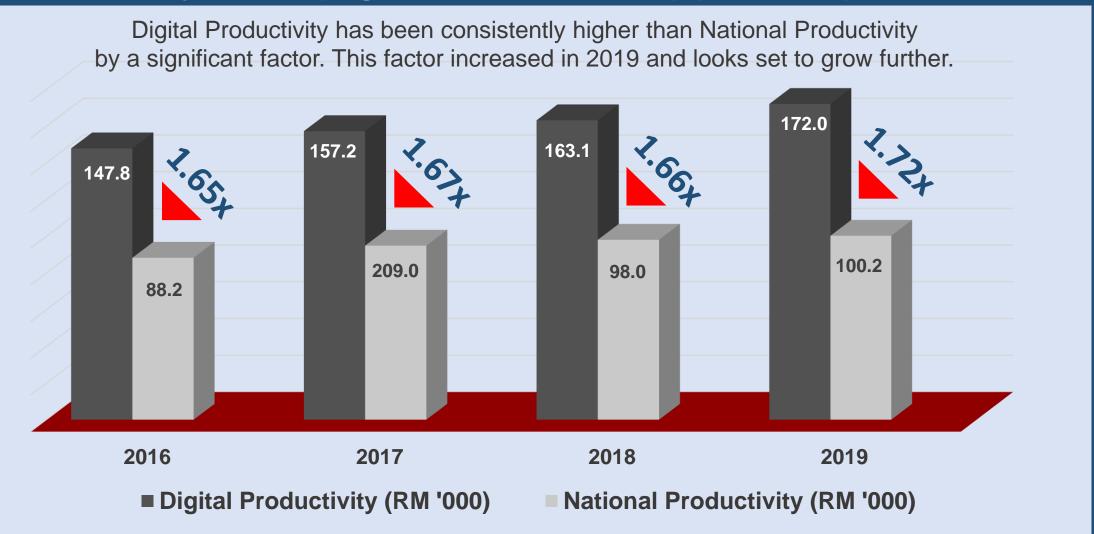


Digital Exports Versus Digital Imports (% difference) 2016 - 2019

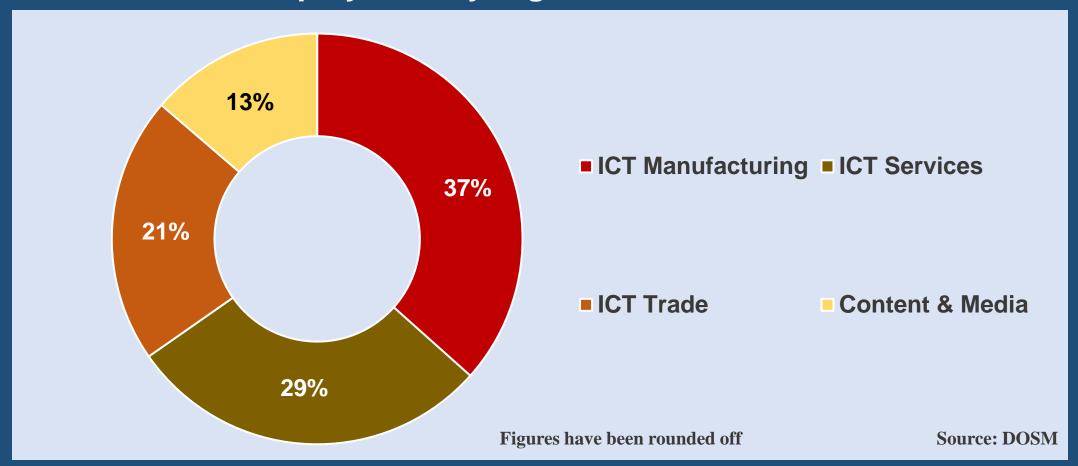
Malaysia is a growing net exporter of digital products and services. The difference digital exports and digital imports has increased significantly over the past 4 years (2016 – 2019).



Productivity Factor (Digital Versus National) (Times - X) 2016 - 2019



Share of Employment by Digital Sub-Sectors 2019 - 2020



Key Takeaway

Digital economy will have surpassed 20% GDP contribution by 2020 based on our projection - 21.7% (AAGR 7.0%)

Major contributors to digital industry remain E-Commerce, ICT Services, and ICT manufacturing (87%); ICT Trade and Content & Media 13%

2022 GDP contribution estimated at 23.4% (AAGR 7.8%)

Bulk of employment from digital sub-sectors ICT Services and ICT Manufacturing

Pandemic has accelerated digital industry growth and reshaped landscape – eCommerce, online services, digitalization, connectivity

SECTION C

Digital Employment & Salary Trends

MEAN

APPROACH & METHODS

PERCENTILE

QUARTILE

MEDIAN

AGGREGATED AVERAGE GROWTH RATE (AAGR)

Mean (average) salary are calculated by adding together a list of salaries and dividing by the number of salaries on the list and also means that extremely high and extremely low salaries have the same weight in the final average. Mean salary reporting can sometimes be misleading if the data includes a few unusually high or low salaries

Percentile

(or Centile) is a term used in statistics to indicate the value below which is given a percentage of the observations in a group of observations or dataset.

Quartile is derived from the word quarter which means one fourth of something and here is the salary spectrum. There are first, second and third quartile le 1/4; 2/4 and 3/4 or 25th, 50th and 75th.

What is median salary?

Median salary is a figure that takes many salaries into account and reports the middle number in that set of salaries. When you see a median salary, you know that half of the salaries reported are less than that number and half are higher.

Why is median salary important?

Knowing the median salary of a specific industry or job can be useful as it will indicate if a certain salary or range is at par, higher or lower than the industry median. It is also closely linked to the concept of percentile quartile.

Levels and estimated years of Experience*

Senior Manager : > 12 years

Manager: 8-12 years

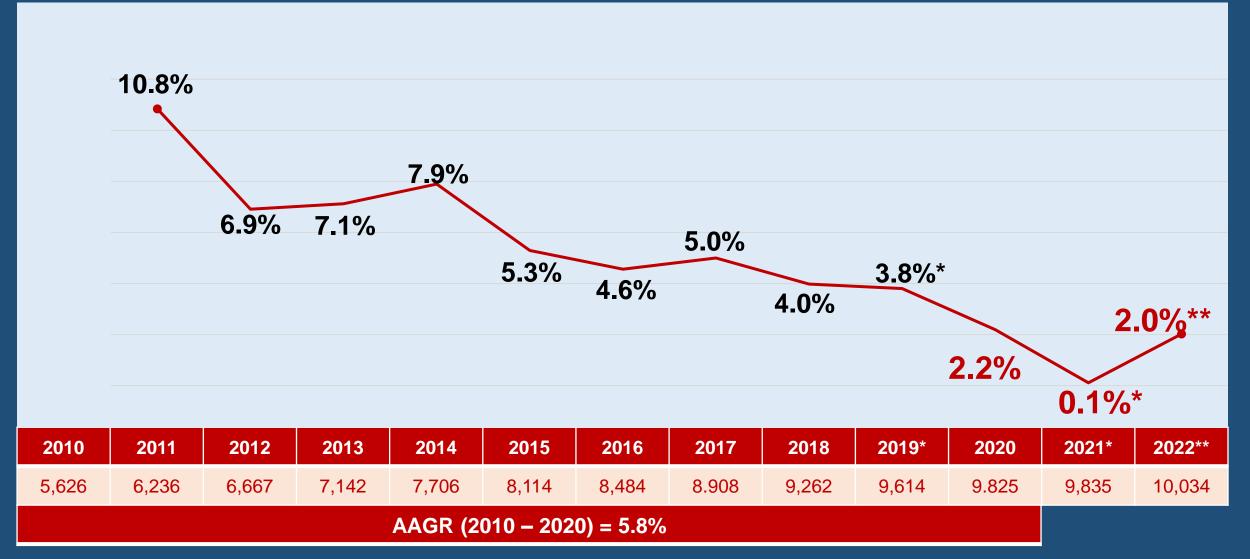
Senior Executive: 4-8 years

Junior Executive: 1-4 years

Entry Level : < 1 year

^{*}Used in Section C and quoted in Ringgit.

Overall Average Monthly Salaries of Digital Professionals (RM) / Growth Rate (%) 2010 - 2022

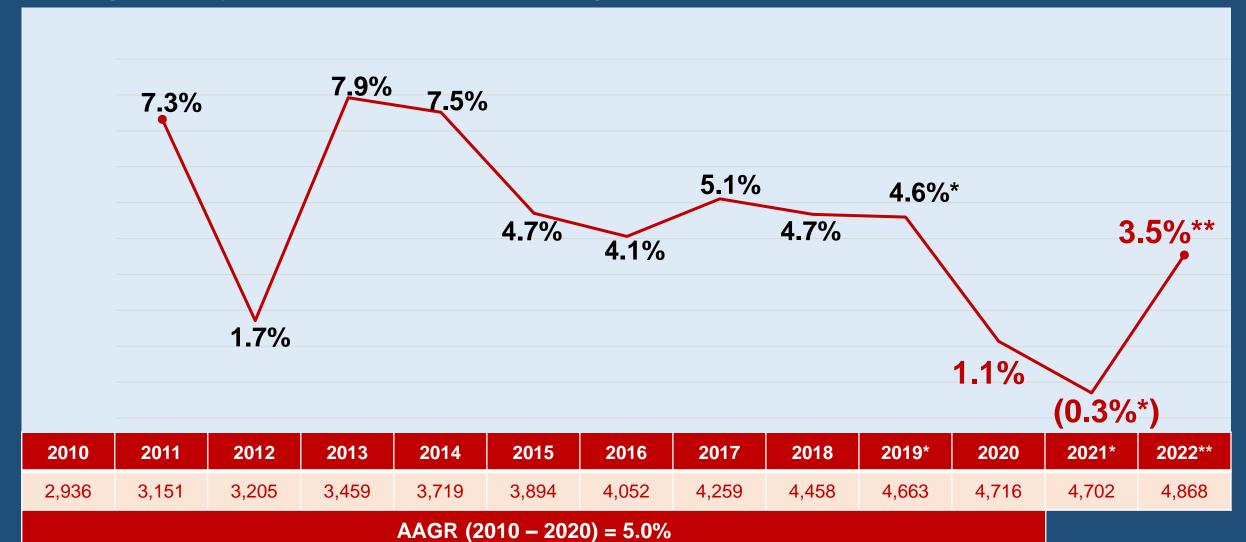


^{*} Extrapolated ** Forecast

Average Monthly Salaries of Entry Level Digital Professionals (RM) / Growth Rate (%) 2010 - 2022

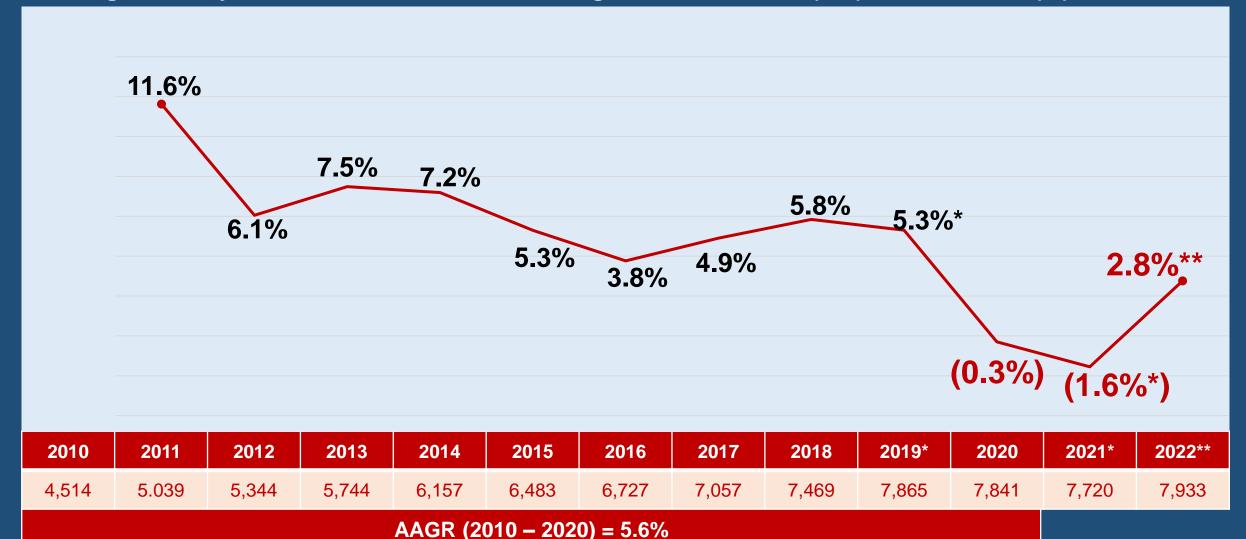


Average Monthly Salaries of Junior Executive Digital Professionals (RM) / Growth Rate (%) 2010 - 2022

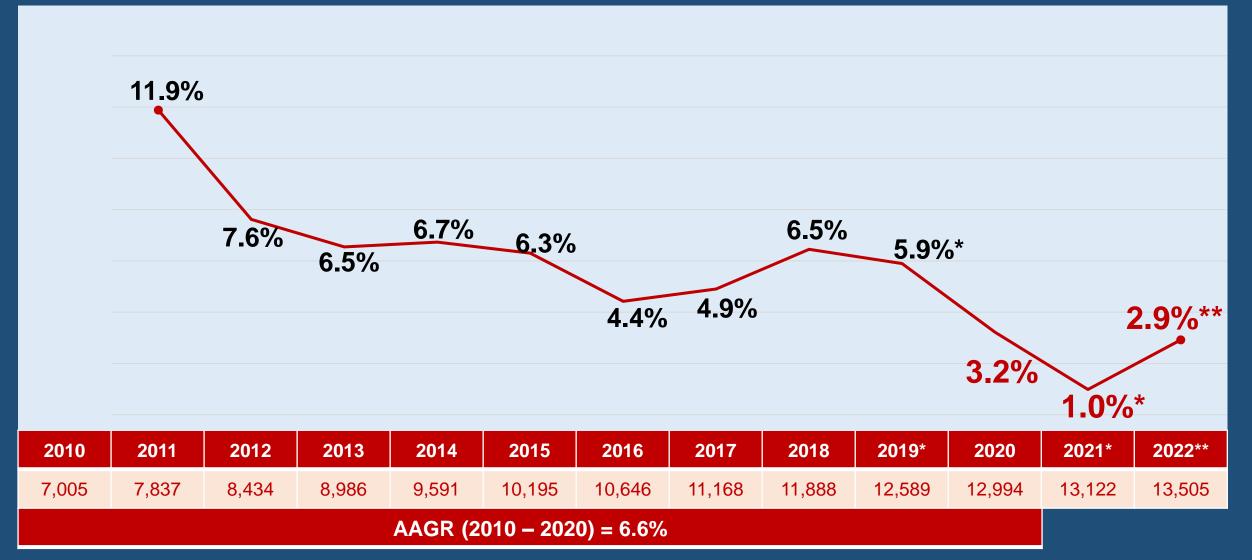


^{*} Extrapolated ** Forecast

Average Monthly Salaries of Senior Executive Digital Professionals (RM) / Growth Rate (%) 2010 - 2022

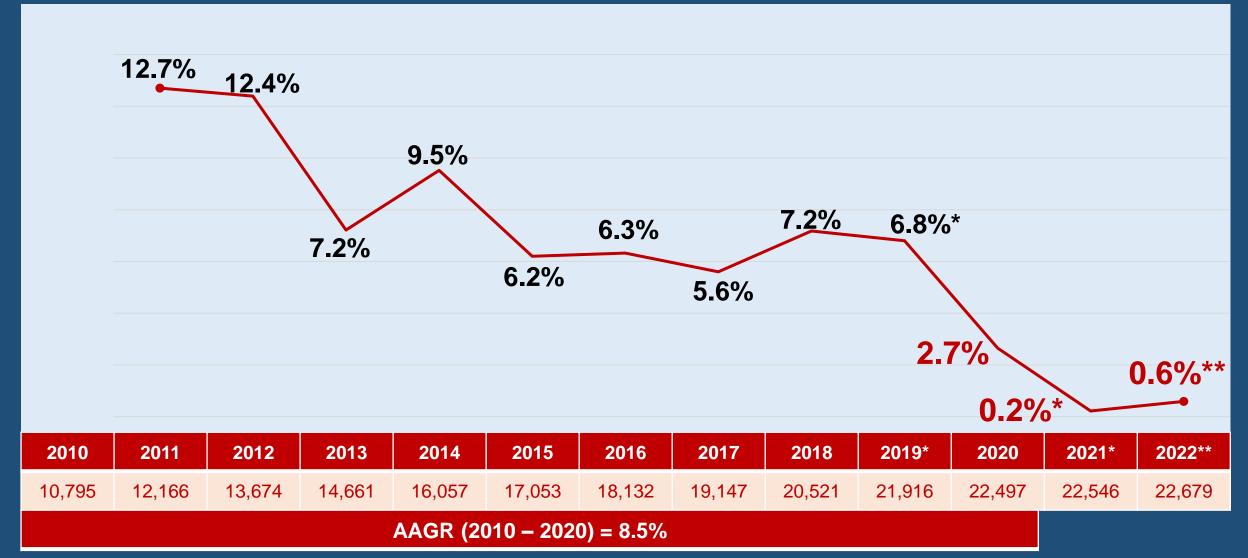


Average Monthly Salaries of Manager Level Digital Professionals (RM) / Growth Rate (%) 2010 - 2022



^{*} Extrapolated ** Forecast

Average Monthly Salaries of Senior Manager Level Digital Professionals (RM) / Growth Rate (%) 2010 - 2022



^{*} Extrapolated ** Forecast

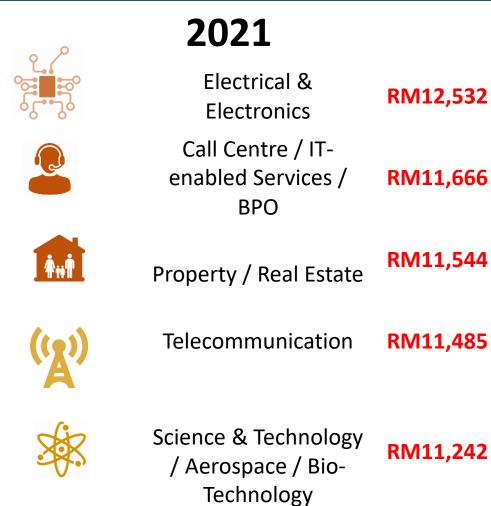
Top Paying Industries for Digital Professionals (Average Monthly Salaries) 2020 / 2021

م ۵	2020	
	Electrical & Electronics	RM12,775
((A))	Telecommunication	RM11,005
	Oil/ Gas / Petroleum	RM10,977
	Science & Technology / Aerospace / Bio- Technology	RM10,943
	Call Centre / IT- enabled Services / BPO	RM10,904

Property / Real Estate

RM10,830







Oil/ Gas / Petroleum RM11,237

Median and Mean salaries 2020 & 2021

2020

Median salary RM 9,354

Mean (Average) salary RM 9,825

2021

Median salary RM 9,132

Mean (Average) salary RM 9,835

Average salaries from 22 industries are used to derive median salary of each industry. Median point taken to calculate median salary is 11.5

Industry Percentile Quartile for 2020 & 2021

Year	Quartile	Industry	Year	Quartile	Industry
	1 st Quartile (<25%)	Education Printing / Publishing Semiconductor / Wafer Fabrication Utilities Wholesale / Retail / Trading		1 st Quartile (<25%)	Automotive Computer / IT (Software) Education Utilities Wholesale / Retail / Trading
2020	2 nd Quartile (>25-50%)	Automotive Computer / IT (Software) Hotel / Restaurant / Food Service / Hospitality Manufacturing / Production Transport / Storage / Freight / Shipping		2 nd Quartile (>25-50%)	Hotel / Restaurant / Food Service / Hosp Manufacturing / Production Printing / Publishing Semiconductor / Wafer abrication Transport / Storage / Freight / Shipping
	3 rd Quartile (>50-75%)	Agriculture Banking Computer / IT (Hardware) Construction / Building / Engineering Consulting (Business / Technical) Financial Services / Securities / Insurance	2021	3 rd Quartile (>50-75%)	Agriculture Banking Computer / IT (Hardware) Construction / Building / Engineering Consulting (Business / Technical) Financial Services / Securities / Insurance
	4 th Quartile (>75%)	Call Centre / IT-Enabled Services / BPO Electrical and Electronics Oil / Gas / Petroleum Property / Real Estate Science & Technology / Aerospace / Biotechnology Telecommunications		4 th Quartile (>75%)	Call Centre / IT-Enabled Services / BPO Electrical and Electronics Oil / Gas / Petroleum Property / Real Estate Science & Technology / Aerospace / Biotechnology Telecommunications

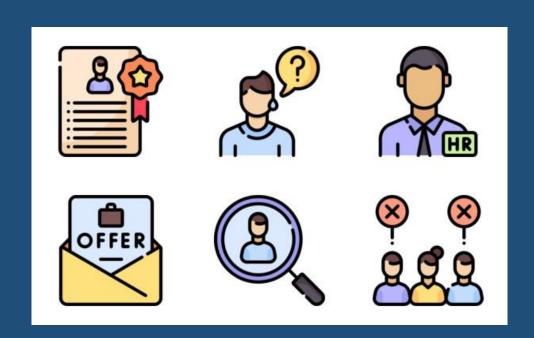
Salaries of Cybersecurity Talents (Average, Entry Level, Senior)

Job Title	Entry Level 1-3 years*	Ratio	Average	Ratio	Senior >10 years*	Ratio
Cybersecurity Specialist	98,780	1.55	136,539	1.58	174,298	1.59
Cybersecurity Director	129,630	1.18	183,231	1.17	236,831	1.17
Cybersecurity Incident Handler	86,680	1.76	118,787	1.81	150,893	1.84
Cyber Intelligent Analyst	89,346	1.71	123,306	1.74	157,265	1.76
Cybersecurity Manager	97,511	1.57	1.57 134,557		171,603	1.62
Cybersecurity Consultant	77,045	1.98	105,228	2.04	133,411	2.08
Cybersecurity Analyst	96,102	1.59	133,217	1.61	170,331	1.63
Cybersecurity Engineer	115,841	1.32	157,935	1.36	200,028	1.39
CISO	152,640	1.00	215,070	1.00	277,500	1.00
Average per annum	104,842		145,319		185,796	
Average monthly	8,737		12,110		15,483	
CIO	214,700	0.71	313,295	0.69	400,589	0.69

^{*}Quoted in Ringgit.

9 Hot Tech Jobs During the Pandemic

- 1. Web front-end development engineer
- 2. Database administrator
- 3. Cyber security specialist
- 4. UI designer
- 5. Software development engineer
- 6. Big data development engineer
- 7. Project manager
- 8. Internet marketing/operation
- 9. Tester



Key Takeaway

Despite some impact from pandemic, salaries in digital industry were sustained on back of growth in sectors such as eCommerce

Job demand and salary growth in cybersecurity continue to outpace industry average

Digital talents in senior levels were most affected in 2021 in terms of vacancies and salaries

Job losses and pay cuts are not expected to be reversed in the near term

Better prospects for salary growth at entry to manager levels, salaries for senior manager to remain flat in 2022

Concern that talent supply may outstrip demand in next few years depending on domestic and global growth

SECTION D

Regional Benchmarking for Digital Jobs & Salaries

Salary Comparison of 8 Digital Jobs in Selected Economies (1st of 2 slides)

Countries	Forex	IT Consultant	Ratio	System Administrator	Ratio	Network Engineer	Ratio	Hardware Engineer	Ratio
Singapore	1.34	51,199	2.08	42,164	3.50	36,226	2.78	64,478	5.57
Malaysia	4.14	24,637	1.00	12,053	1.00	13,020	1.00	11,573	1.00
USA	1.00	79,670	3.23	63,241	5.25	69,473	5.34	89,500	7.73
Australia	1.34	67,058	2.72	48,897	4.06	52,101	4.00	43,284	3.74
India	73.00	12,977	0.53	5,760	0.48	5,448	0.42	4,038	0.35
Hong Kong	7.77	49,537	2.01	38,031	3.16	34,043	2.61	38,610	1.00
Philippines	49.89	11,396	0.46	12,750	1.06	11,587	0.89	6,160	0.53
Thailand	32.41	21,476	0.87	18,315	1.52	18,514	1.42	15,915	1.38
Vietnam	22,805.00	9,779	0.40	7,981	0.66	7,630	0.59	7,894	0.68
Indonesia	14,263.00	10,242	0.42	14,022	1.16	6,848	0.53	7,712	0.67
UAE	3.67	53,302	2.16	16,065	1.33	17,302	1.33	47,411	4.10

Source: Payscale

Salary Comparison of 8 Digital Jobs in Selected Economies (2nd of 2 slides)

Countries	Forex	Software Engineer	Ratio	Project Manager	Ratio	System Engineer	Ratio	Software Developer	Ratio
Singapore	1.34	38,951	3.45	60,408	2.22	36,694	3.34	33,819	2.82
Malaysia	4.14	11,283	1.00	27,197	1.00	10,994	1.00	12,013	1.00
USA	1.00	90,667	8.04	82,273	3.03	68,788	6.26	74,566	6.21
Australia	1.34	61,113	5.42	74,075	2.72	51,710	4.70	52,462	4.37
India	73.00	6,722	0.60	19,377	0.71	5,125	0.47	6,613	0.55
Hong Kong	7.77	39,308	3.48	62,086	2.28	31,660	2.88	34,106	2.84
Philippines	49.89	8,165	0.72	12,607	0.46	7,114	0.65	6,623	0.55
Thailand	32.41	18,276	1.62	19,593	0.72	18,204	1.66	15,585	1.30
Vietnam	22,805	9,156	0.81	17,540	0.64	7,577	0.69	9,156	0.76
Indonesia	14,263	9,382	0.83	13,672	0.50	10,096	0.92	5,657	0.47
UAE	3.67	32,339	2.87	68,509	2.52	27,248	2.48	31,063	2.59

Source: Payscale

Comparison of Digital Job Salaries in Selected Economies – PPP Adjusted

Countries	Non-PPP Ranking	Non-PPP Ratio	GDP Ratio	PPP Ratio	PPP Ranking	
USA	1	5.63	1.00	2.10	1	
Singapore	3	5.30	1.65	1.98	2	(::
Australia	2	4.02	1.01	1.50	3	* *
UAE	5	3.93	1.62	1.47	4	
Hong Kong	4	3.24	1.28	1.21	5	
Thailand	6	3.14	2.39	1.17	6	
Malaysia	7	2.68	2.68	1.00	7	(*
Indonesia	8	2.14	3.12	0.80	8	
Vietnam	10	2.03	3.11	0.76	9	*
India	11	1.74	3.40	0.65	10	®
Philippines	9	1.69	2.54	0.63	11	*

THANK YOU